

The following article appeared in the Gilbert Independent – Phoenix, AZ

How to cope with year-end cash crunch

By Jan Cunningham and Sean MacAllister

JCSM Properties, LLC of Chandler

There's no time more stressful for small business owners than the end of the year. This period of juggling numbers, sorting out income and finding the most efficient tax breaks can confuse anyone.

To avoid the cash crunch, many of today's businesses are turning to invoice discounting services.

There's never a greater need for finding fast solutions to cash flow problems than at the end of the year.

The Interface Financial Group is a network of professionals all working together to supply invoice-discounting services to entrepreneurs and growing small businesses.

Here are five tax-saving tips to help Chandler small business

owners and entrepreneurs deal with the year-end cash crunch:

1. Purchase necessary equipment and technology. If you have any plans for purchasing equipment or computers in the next year, making those purchases this calendar year will allow your business to write off the taxes against this year's income.

The majority of small businesses can deduct up to \$24,000 in equipment purchases with the option of an immediate write-off or one spread out over years.

2. Start up, or contribute to, your retirement plan. Payments made to your business' existing retirement plan before the end of the year can reduce your income for the year. If you do not have a retirement plan set up for you or your employees, consider starting one.

There are many options available, including a 401(k) and a SEP-IRA, depending on what best

fits your business.

3. Delay or defer income. Any income a company receives during early January instead of late December can cut your tax bill. Income received in early January, will not be taxed until the following April.

If lower income tax rates are predicted for the new year, delayed income makes a lot of financial sense for many business owners.

4. Increase Expenses. Similar to delaying income, increasing expenses at the end of the year can reduce income and maximize your tax deductions for the year. If there is an upcoming need for goods or services, anything from phone plans to office supplies, purchase them now.

5. Use an invoice discounting service. Many small business owners regularly use an invoice discounting service like Interface Financial to maximize their year

end cash position.

While year-end tax tips can apply differently to each individual business, your professional advisor can help in discerning the best tips for your business. A strong cash position is a universal must for all businesses.

All Interface owners are mature business professionals with a tremendously wide variety of business backgrounds, experiences and skills that make them a valuable resource for entrepreneurs, owners and managers of small, growing businesses.

Interface clients are a variety of owners and managers of businesses with current, quality receivables, who seek to convert those receivables into immediate cash to fuel their expansion needs.

If you would like to learn more about specific services, visit www.interfacediscounting.com.

EDITORIAL